

Small Group

Retention Bonus

2021 GEORGIA BROKER COMMISSIONS AND REWARDS

KAISER PERMANENTE IS INVESTED IN OUR MEMBERS, AND IN YOU.

Now is the time to take advantage of our new retention bonus program. The Retention Bonus Program from Kaiser Permanente gives you the opportunity to earn a bonus based on the percentage of members you retain during 2021.

Agencies with 100+ members enrolled in Kaiser Permanente as of December 31, 2020 who retain at least 90% of their Small Group membership through December 31, 2021 are eligible for this bonus program.

Agencies must sell 25+ new members between January 1, 2021 and December 31, 2021 to qualify for the bonus.

Retention	Bonus Amount
90-95%	\$7,500
96%+	\$10,000

Bonus paid within 60 days of January 1, 2022.

For more information on Kaiser Permanente's commission and bonus offerings, contact your Kaiser Permanente sales representative.

Provisions below apply to all bonuses described in this flyer:

For the latest commissions, rewards, and sales materials, go to account.kp.org

