

Small Group

# New Case Bonus (Groups < 50)

2020 – 2021 GEORGIA BROKER COMMISSIONS AND REWARDS

## SELL BIG, EARN BIG!

Number of HMO Enrolled Employees	Per Case Bonus with HMO
2-4	\$0
5-15	\$2,500
16-25	\$3,500
26-35	\$4,000
36-50	\$6,000

**SKY'S THE LIMIT!**

**No Cap** on how much you can earn with new case bonuses!

Bonus paid within 60 days of the group's effective date.  
Membership based on actual enrollment for the original effective date.

For more information on Kaiser Permanente's commission and bonus offerings, contact your Kaiser Permanente sales representative.

Provisions below apply to all bonuses described in this flyer:

**Eligibility Requirements:** Standard Appointment and licensure requirements. The agent must be the broker of record for the group at the time of payout. Multi State accounts are not eligible for this program. Out of Area members are not eligible. Private exchange, General Agent business, or any firms acting as a General Agent are not eligible for any bonus program through Kaiser Permanente of Georgia. These programs are subject to change at the discretion of Kaiser Permanente.

**Payout Information:** The 2020-2021 New Case program cannot be combined with any other bonus programs. If the group contract terminates prior to 12 months, the bonus amount will be charged back. Brokers are responsible for complying with all legal requirements regarding disclosure of compensation from Kaiser Permanente in the form of commissions, bonuses and other rewards. PPO membership does not qualify for new case bonus.

For the latest commissions, rewards, and sales materials, go to [account.kp.org](https://account.kp.org)

