

Kaiser Permanente

Understanding Your Broker Commission Statement

Your new streamlined commission statement includes new features that make it easier to track your payments.

- › Quarterly summaries for current and previous years
- › Commissions by line of business
- › Each line of business separated by percent premium and per member per month

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For questions or concerns regarding Compensation please contact Broker Compensation Services at 800-440-2323

BROKER COMMISSION STATEMENT

Broker Name
 Broker Mailing Address
 City, State ZIP Code

Statement Date: 12/15/2013
 Broker ID: 00

Cycle date

Your Kaiser Permanente broker identification number

COMMISSION AMOUNTS	
Large Group Commission	\$5,202.22
Small Group Commission	\$14,800.78
Adjustments	\$162.00
TOTAL	\$20,165.00

TOTAL PAYMENT THIS STATEMENT	
Total Commission Current Month	\$20,165.00
Prior Month Adjustment	(\$1,000.00)
Current Balance Due	\$0.00
STATEMENT TOTAL	\$19,165.00

Any balance due from previous statement cycle will show in Prior Month Adjustment; if current statement cycle doesn't pay off Prior Month Adjustment, the balance will show in Current Balance Due

Quarterly Summary

Shows total quarterly commissions for previous and current years

COMMISSION AMOUNT	2011 Jan - Mar	2012 Jan - Mar	2011 Apr - Jun	2012 Apr - Jun	2011 Jul - Sep	2012 Jul - Sep	2011 Oct - Dec	2012 Oct - Dec
Large Group PPX	\$559,826.92	\$546,125.85	\$591,850.78	\$565,630.96	\$687,529.23	\$476,167.81	\$508,737.73	\$438,538.76
Large Group PMPM	\$0.00	\$802.08	\$1,775.48	\$3,167.87	\$849.66	\$196.42	\$109.48	\$1,383.45
Small Group PPX	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$533.05	\$0.00	\$1,623.23
Small Group PMPM	\$93.53	\$94.71	\$93.53	\$1,925.83	\$93.53	\$2,841.39	\$93.53	\$1,925.83
Adjustments	\$0.00	(\$913.25)	\$0.00	(\$8,277.60)	\$17,267.73	\$0.00	\$24.57	\$0.00
TOTAL	\$559,920.45	\$546,109.39	\$593,719.79	\$562,447.06	\$705,740.15	\$479,738.67	\$508,965.31	\$443,471.27

Shows year-to-date commissions for previous and current years

COMMISSION AMOUNT	PRIOR YEAR TO DATE	CURRENT YEAR TO DATE
Large Group PPX	\$2,347,944.66	\$2,026,463.38
Large Group PMPM	\$2,734.62	\$5,549.82
Small Group PPX	\$0.00	\$2,156.28
Small Group PMPM	\$374.14	\$6,787.77
Adjustments	\$17,292.30	(\$9,190.85)
TOTAL	\$2,368,345.72	\$2,031,766.40

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Large group PPX/PMPM and small group PPX/PMPM will have their own sections
 PPX = percent premium
 PMPM = per member per month

The amount of commission due based on premium and/or member count

Large Group Percent Premium

Coverage Period	Total Premium	Previous Premium	Total Commission Paid	Previous Commission Paid	This Period			
					Premium	Rate	Commission Due	
Group 000000	GROUP NAME							
12/01/2013	\$372,931.76	\$372,455.21	\$11,187.95	\$11,173.65	\$476.55	3.00%	\$14.30	
							Commission Due	\$14.30

Total premiums for the coverage period

Total commission paid for the coverage period

Commission schedule used in calculation

Small Group Per Member Per Month

Coverage Period	Schedule	Total Member Count	Previous Commission Paid	This Period			
				Rate Per Member	Member Count	Commission Due	
Group 000000	GROUP NAME						
12/01/2013	157.20F	2	\$0.00	\$15.79	2	\$31.57	
						Commission Due	\$31.57

Commission schedule used in calculation:
 S = Sliding
 F = Flat

Members billed

Rate + rate adjustment factor

Adjustments

Adjust Type	Group/Individual #	Name	Description	Comments	Amount
Adjust Commission	000000	GROUP NAME	Goodwill	UAT Group 000000 Commission for December 2013	\$10,000.00

TOTAL \$20,000.00