

Evolving models of care delivery

And their impact on your business

Insurers and providers are responding to demands for affordable, high-quality care by forming narrow networks and accountable care organizations. To better understand how these models stack up against fully integrated care – and how each one impacts your business – check out the following infographic.



	Narrow network	Accountable care	Fully integrated
Primary success measures	Insurer gains price advantage by limiting choice to select low-cost providers	Insurer and providers share savings by meeting quality metrics and spending targets	Insurer, providers, hospitals, and pharmacy collaborate to meet sustainable quality and cost targets
Care coordination	Low ; networks made up of disconnected physician groups and independent doctors	Varies ; newly established physician contracts and relationships make coordination difficult	High ; easier for a single physician group to share resources and patient information
Shared electronic health record	Not likely if the network providers have different health record systems	More likely if the network providers belong to the same physician group; relationship to insurers is new and tenuous	Yes ; insurer, providers, hospitals, and pharmacies share the same health record system
Data on quality and cost	Data might be captured, but providers have no incentive to share it	Captured and shared, but metrics and ways to measure are still being determined	Captured and shared; larger sample size increases usefulness
Consumer choice	Defined primarily by cost, not quality	Network providers may change when contracted agreement ends	Exclusive, long-term physician group-hospital system relationship stabilizes choice
Patient engagement	Low due to lack of coordination across providers	Varies ; depends on level of provider coordination and availability of engagement tools	High due to coordinated care and consistent availability of engagement tools

Analysis

As these different models strive to provide better care in a more cost-efficient way, certain common characteristics emerge: Greater coordination of care. Shared financial accountability. A commitment to meeting quality-of-care metrics. And integrating health information technology with care. When looking at these models as points on the care delivery spectrum, fully integrated care is the most effective model.